



Business Aviation flights: easier; quicker; but with increased liability?

Gates Aviation can enlighten your organization as to the air travel risk vulnerabilities and liability exposure it may face, especially for flights to challenging, high risk or otherwise dysfunctional locations. We will work with you to identify and recommend suitable solutions. Our goal is to help relieve your uncertainty, stress and risk, cost-effectively. We invite you to contract out these problematic tasks - we will provide total tailor-made guidance and advice, when you need it, and not when you don't.

The employer of a businessman killed during a helicopter flight over the Andes was ordered to pay compensation to the family of the deceased passenger by the UK High Court. The court said that the employer was obliged to ensure that its employee was not exposed to unnecessary risk when he was required to take a chartered helicopter ride. The employer had done nothing to check either the operator or the planned flight. It was in breach of its duty of care and was liable to compensate the widow. In that case, at least, no criminal prosecution ensued though that possibility always exists. We can take this responsibility from you so you can do your best to keep directors and staff safe, and avoid civil and criminal liability.

Determining the global business aviation accident rate is hard. Although there are relevant accident databases available, our findings suggest that a comprehensive global one does not exist. We do know that the rate is measurably higher than that of leading scheduled airlines, and that certain marques of rotary and light aircraft have a worse accident rate than others. And despite growing regional efforts to reduce this, there is evidence to suggest that it is not working.

That is not to say business aviation is inherently unsafe; it is not. However, many of the safeguards that we take for granted when travelling on leading scheduled airlines, are simply not there.

WHAT WE ARE OFFERING:

- Development and oversight of your corporate air travel risk policy and programme.
- Management of the relationship between you and your chosen business aviation operator, or recommendation of an operator, and subsequent relationship management.
- Advice if you own and operate private jets for your own travel needs.
- Establishment of safety and security standards and norms for all your corporate travel.
- Reduction of risk exposure that is consequential to inadequate corporate travel risk management.

Gates Aviation is currently delivering this service for a global Japanese corporate. They didn't realise how much they needed it. But they have quickly begun to depend on it to ensure they are safeguarding their people, and properly discharging their duty of care - for every business aviation flight they charter. And so could you.



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